

# FHD goes from strength-to-strength

As a result of great service, quality and pricing, Fitting and Handle Distributors (FHD) has grown into one of the leading importers and distributors of cabinet hardware and furniture fittings in South Africa

The drive behind its phenomenal growth are brothers Jonathan and Greg Friedlein who combined have over 20 years experience in the furniture fittings industry.

FHD supplies furniture fittings and cabinet components such as hinges, locks, drawer slides, castors, handles, knobs, legs and fasteners to large furniture factories, kitchen



The warehouse has substantial stock to ensure prompt service and delivery



FHD offers a same day delivery service



Greg and Jonathan Friedlein with delivery vehicles and drivers

manufacturers and shopfitters. Products are sourced and purchased in large quantities in China and Europe in order to secure competitive pricing. This benefit is then passed onto customers. Stringent quality control systems have been implemented in order to guarantee the ultimate product quality.

Says Greg Friedlein "Our substantial stock holding ensures that our customers' production lines flow uninterrupted which is critical to their businesses. FHD offer a same day service and have expanded their fleet accordingly.

We pride ourselves on being a reliable supplier offering timeous delivery, competitive prices, and above all great personal service."

Says Jonathan Friedlein "We regularly visit trade fairs on the look out for innovative products and the latest design trends. These products are then added to our current extensive range. We can also source a specific product for a clients unique needs should they require it.

"We have now also opened our trade counter selling directly to the public, smaller manufacturers and kitchen installers. This one stop shop is beneficial to small manufacturers and shopfitters where time away from the factory is critical."

Walking through the warehousing of FHD where boxes are stacked high it is clear that this company is here to stay.